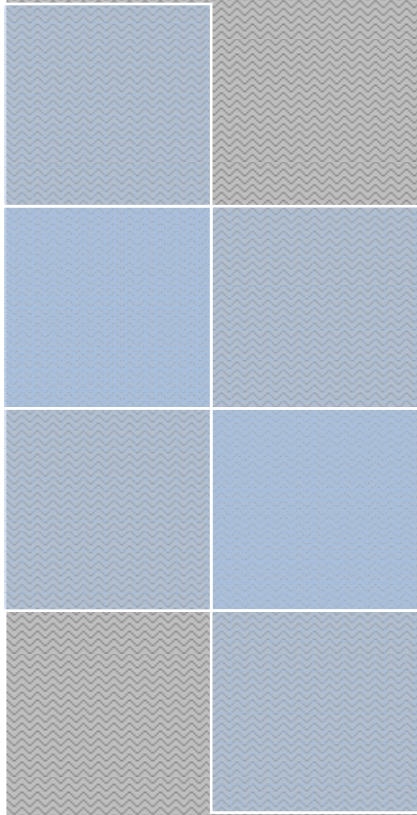


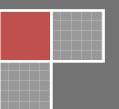


Neall Calvert

Total installation services



Profile of services to the private, retail showroom & commercial sector



INTRO

Total Installations specialises in the installation of quality kitchen furniture and provides a team of dedicated individuals that will cover every aspect of a kitchen installation; which at times can include small to major build works.

With the credibility of over 30 years experience of installing quality kitchens and furniture to the highest standard, makes our company one of the most experienced & versatile to deal with.

Each individual, a team member, knows exactly the high standard of finish that is expected of them both in quality of work, quality of self towards the client and the company they represent.

We currently have three installation teams of joiners / fitters, plus one dedicated solid surface installer; this is extended with a strong team of support from dedicated trade specialists.

Our specialty is taking a room from scratch, that you have designed and developing it into exactly what your client wants, often beyond their expectations, whilst offering a totally inclusive service to achieve a quality finish and fully managing all the relevant trades.

WHY USE TOTAL INSTALLATION SERVICES?

👉 From the smallest kitchen to the grandest of schemes we can offer a totally inclusive service to include the project management, provide all the individual trades to complete the project and adhere to our strict schedules and quality finishes. Or we can just install the furniture. At every stage we hold quality with the highest regard.

We do not invent excuses, but strive to complete in a very effective manner.



NeallCalvert total installation services

☞ **E**ach of my teams is well versed in the high standards to work to and in presenting themselves to the customer in a professional manner.

☞ **W**e are professional, thorough and to whatever end, we will complete the project at hand in the time specified and with the available materials.

☞ **Y**ou get paid quickly, without retentions; we in turn get more work through recommends to yourself.

☞ **C**ustomers vary so very much, some will want a “Turnkey Installation” nothing left out, whilst others want a dry fit only; we will accommodate any variation of this.

☞ **E**ach of our vans is kitted out with the most proficient tooling available, in effect mobile workshops; this enables us to meet any challenge on site that this industry can throw at us and generally make most adjustments on site.

☞ **W**e offer a totally professional installation service to the retailer focusing on kitchens, bedrooms, media rooms, offices / studies and interior joinery (see list).

☞ **W**e can be promoted via yourselves, either as a direct service, an extension of yourselves; or as a professional, and independent specialist service that you bring in and act on your behalf, directly for you or your client.

We can contract to you for the kitchen and to your client for additional works if any.

You decide how you would like us to be perceived by your client.

We guarantee to install and finish with total quality.

Our latest example project is provided. Please go to <http://totalinstallations.wordpress.com> >projects

We do not invent excuses, but strive to complete in a very effective manner.



INSTALLATION, SERVICES PROVIDED.

| | | | | | |
|---|---|---|---|--|---|
| Pre installation survey | ✓ | Order verification | ✓ | Complete service | ✓ |
| Room prep. remove existing furniture | ✓ | Plastering. Dry lining, suspended pbd. ceilings etc. | ✓ | Under floor heating. electric & retro fit wet systems | ✓ |
| Kitchen Prep. For remedial, Doors & worktops | ✓ | Joinery. Every type | ✓ | Amtico. Kerndean etc | ✓ |
| Plumbing. water, heating, gas* | ✓ | Ceramic tiling. Wall & floor | ✓ | Decoration. Complete rooms. Hand paint furniture | ✓ |
| Electrical.* mains , lighting ,alarm audio, cat5 | ✓ | Furniture installation. Modern or handmade. | ✓ | Worktop templating. Granite, Corian etc | ✓ |
| Building. minor & structural | ✓ | Appliance installers. GAGGENAU / SIEMENS ETC | ✓ | Glass templating. & installation | ✓ |
| Full certification. | ✓ | Full public liability | ✓ | Corian installers. | ✓ |

New service: accept delivery of your furniture, storage & delivery to site.

*** this is an integrated service & not standalone**

Average local delivery costs are £145.00 net (Sheffield)

In brief, the installation takes place as programmed and when completed, all units are cleaned and vacuumed out, all surfaces sprayed and wiped. The client is then walked through the installation to acknowledge total satisfaction; the job is then signed off.

Any shortfall with the relevant information is forwarded to you within 24 hours.

Whilst we can competently achieve results for the biggest and most complex projects we are equally at home installing the smallest of kitchens or bedrooms. We want you to have the confidence to use our services irrespective of the job size.

We do not invent excuses, but strive to complete in a very effective manner.



Standalone services

For some dealers our standalone services are ideal to fit in with their existing business structure. This again is a reliable and professional service.

Survey to Fit

This service is based on our expertise and allows us, on your behalf to carry out a full pre installation survey, to locate & isolate any potential problems at an early stage thus eliminating as many frustrations as possible for you, your client and your fitters, ensuring completions are quick and efficient, saving you the dreaded remedial call back costs and giving you higher recommend ratios.

We can report back to you immediately, from site, via 'e' mail, our findings that may involve your attention to make adjustment or decisions, or simply require clarification.

Everything is covered in the survey; even to the type of handles that are expected. This survey will also check your design to verify the dimensions of units planned relate to the actual room size.

We will cover whatever area of the UK is presented to us with a cost variant relative to distance.

Approx cost : £160.00

***You can initially try out this service with our introductory offer of four surveys for the price of three.**

Templating & Installing solid surface.

•Granite•Glass•Corian•Getacore•Solid timber surfaces•Silestone•

Templating service for work surfaces, splash backs & up stands.

Templating for glass splash backs & up stands.

Our templating is done on 6 mm mdf

We will cover whatever area of the UK is presented to us with a cost variant relative to distance.

Approx cost : £160.00

We do not invent excuses, but strive to complete in a very effective manner.



NeallCalvert total installation services

What do we ask of you?

- Identify the finishes.
- Plans / elevations & specifications.
- List appliances (ratings if possible).
- List of expectations that have been discussed with your client.
- Projected start date for project.
- Projected delivery date of furniture & appliances.
- Anything discussed with client & relevant to the installation.
- What involvement / service do you want Total Installations to provide?

If you would like to take this to the next stage,

Please call me, I will gladly meet up with you and discuss any further requirements you may have.

I have enclosed a link to our latest project for you to view.

<http://totalinstallations.wordpress.com>

Regards,

Neall Calvert.

We do not invent excuses, but strive to complete in a very effective manner.

